



Alliance of Independent Event Agents/Trident Hospitality Commission Agreement.

January/December 2024

As agreed, the venues listed below are happy to pay member agencies of the AIEA an enhanced commission. The commission of 13% will be paid on:

- Room Hire
- Food
- Accommodation (where applicable)
- Day Delegate packages
- 24hr/Residential Rates (where applicable)

The payments are made on the VAT exclusive rates.

We would ask that members include the code **AIEA/Trident2024** with the initial enquiry to qualify for the enhanced commission.

The venues including in this agreement are:

- Yorkshire Event Centre
- Pavilions Harrogate
- Madingley Hall, Cambridge
- Millennium Point, Birmingham
- Chiseldon House, Wiltshire
- High Trenhouse, North Yorkshire National Park
- Crieff Hydro Hotel
- The Oak Tree @ Peover

For any further information about these venues please do visit our website

<https://www.tridenthospitality.co.uk/venues/>

Trident Hospitality Contact Details

Kevan Holland – 07920 493 664

Kevan.holland@tridenthospitality.co.uk

Sh
SAMANTHA HETHERINGTON
AIEA
18/1/24